



# Lighting Africa Policy Support



AN INNOVATION OF  
**WORLD BANK GROUP**

THE WORLD BANK IFC International Finance Corporation  
IBRD · IDA

#### Client:

World Bank

#### Location:

Nairobi, Kenya  
Kigali, Rwanda  
Dar es Salaam, Tanzania  
Addis Ababa, Ethiopia  
Kinshasa, DRC  
Dakar, Senegal  
Yaoundé, Cameroon  
Accra Ghana

#### Start Date:

November 2009

#### Completion Date:

September 2010

#### Key Services:

- ▷ Survey – Policy
- ▷ Policy Analysis Reports
- ▷ Stakeholder Workshops

#### CONTACT

Mark Hankins | CEO  
African Solar Designs Ltd.

T: +254 (0) 20 2187691  
E: [mhankins@africansolardesigns.com](mailto:mhankins@africansolardesigns.com)

[www.africansolardesigns.com](http://www.africansolardesigns.com)

The Lighting Africa Policy Support project was a study that provided baseline information on the policy and regulatory environment for off-grid lighting and solar projects in 8 countries: Kenya, Rwanda, Tanzania, Ethiopia, DRC, Senegal, Cameroon, and Ghana. The study served as a cornerstone of the Lighting Africa policy initiatives which aim to facilitate commercial development of the pico-solar product market in Africa.

#### OVERVIEW

This project, led by ASD's CEO Mark Hankins, was instrumental in understanding the market environment of pico-solar projects in Africa as well as providing guidelines on how to carry pico-solar products in a sustainable way. The project started with conducting baseline surveys of the policy environment of the off-grid sector in each of the 8 countries. This resulted in Policy Analysis reports for each country.

The Policy Analysis reports included existing and planned policies and regulations at both country and regional levels that impact the adoption of improved lighting projects and services. It identified gaps, barriers and provided best practices to improve the sector. In addition to the report, ASD organized an advisory group on lighting project policy. ASD also carried out a stakeholder workshop to validate and disseminate the results of the studies and agree on proceeding actions. The culmination of this study resulted in a cross country analysis, regional analysis and a final Policy Guidance Note.

For Lighting Africa Policy Report Note:

[Kenya](#)

[Ethiopia](#)

[Cameroon](#)

[Rwanda](#)

[DRC](#)

[Ghana](#)

[Tanzania](#)

[Senegal](#)